



**POLYMETAL**  
INTERNATIONAL PLC

# 1H 2017 Financial Results

**29 August 2017**

**Vitaly Nesis, CEO**

**Maxim Nazimok, CFO**



Kyzyl processing plant construction

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# 1H 2017 highlights

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- > Production remains in line with our FY2017 guidance - on track to deliver **1.40 Moz** of GE.
- > Revenue increased by 15% to **US\$ 683 million** y-o-y driven by production growth and tighter management of the seasonal gap between production and sales at Dukat, Omolon and Albazino
- > The increase in costs was largely driven by the appreciation of the Russian Rouble against the US Dollar (by 21%, from an average rate of 70.2 RUB/USD in 1H 2016 to 58.1 RUB/USD in 1H 2017) on the back of stabilizing macroeconomic conditions in Russia and Kazakhstan:
  - TCC of **US\$ 656/GE oz**, up 28% y-o-y
  - AISC of **US\$ 906/GE oz**, up 20% y-o-yBoth cost measures are expected to decline in 2H on the back of seasonally higher production and sales, particularly at Mayskoye and Okhotsk.
- > Adjusted EBITDA at **US\$ 257 million**, down 12% y-o-y. Adjusted EBITDA margin at **38%** compared to 49% in 1H 2016.
- > Stable dividend payments
  - A regular dividend of **US\$ 0.18** per share was paid for 2016 in May 2017.
  - Interim dividend increased by 55% y-o-y to **US\$ 0.14** per share (1H 2016: US\$ 0.09) representing 50% of the Group's underlying net earnings for 1H 2017
- > Net debt increased to **US\$ 1,582 million** during the period (31 December 2016: US\$ 1,330 million), driven by a seasonal working capital increase and intensive construction activities at Kyzyl.
- > As in prior years, free cash flow generation will be skewed towards the second half of the year with higher production and an expected seasonal working capital drawdown.

# Financial highlights

	1H 2017	1H 2016	Change, % <sup>(1)</sup>	FY 2016
Revenue, US\$M	683	593	+15%	1,583
Adjusted EBITDA, US\$M	257	293	-12%	759
Adjusted EBITDA margin	38%	49%	-11%	48%
Total cash cost (TCC), US\$/GE oz	656	514	+28%	570
All-in sustaining cash cost (AISC), US\$/GE oz	906	754	+20%	776
Net earnings/ (loss) for the period, US\$M	120	165	-27%	395
Underlying net earnings, US\$M	117	125	-6%	382
Underlying EPS, US\$/share	0.27	0.29	-7%	0.90
Dividend declared during the period, US\$/share <sup>(2)</sup>	0.18	0.13	+38%	0.37
Dividend proposed for the period, US\$/share	0.14	0.09	+56%	0.37
Net operating cash flow, US\$M	35	65	-46%	530
Capital expenditure, US\$M	193	117	+65%	271
Free cash flow (pre M&A), US\$M <sup>(3)</sup>	(163)	(53)	+208%	257
	<b>30-June-17</b>	<b>31-Dec-16</b>		
Net debt, US\$M	1,582	1,330 <sup>(4)</sup>	+19%	
Net debt/Adjusted EBITDA <sup>(5)</sup>	2.19	1.75	+25%	

Notes:

(1) % changes can be different from zero even when absolute amounts are unchanged because of rounding. Likewise, % changes can be equal to zero when absolute amounts differ due to the same reason.

(2) 1H 2017: final dividend for FY 2016 paid in May 2017. 1H 2016: final dividend for FY 2015 paid in May 2016.

(3) Net cash generated by operating activities less capital expenditures.

(4) As at 31 Dec 2016.

(5) On a last 12 months basis

# Revenue

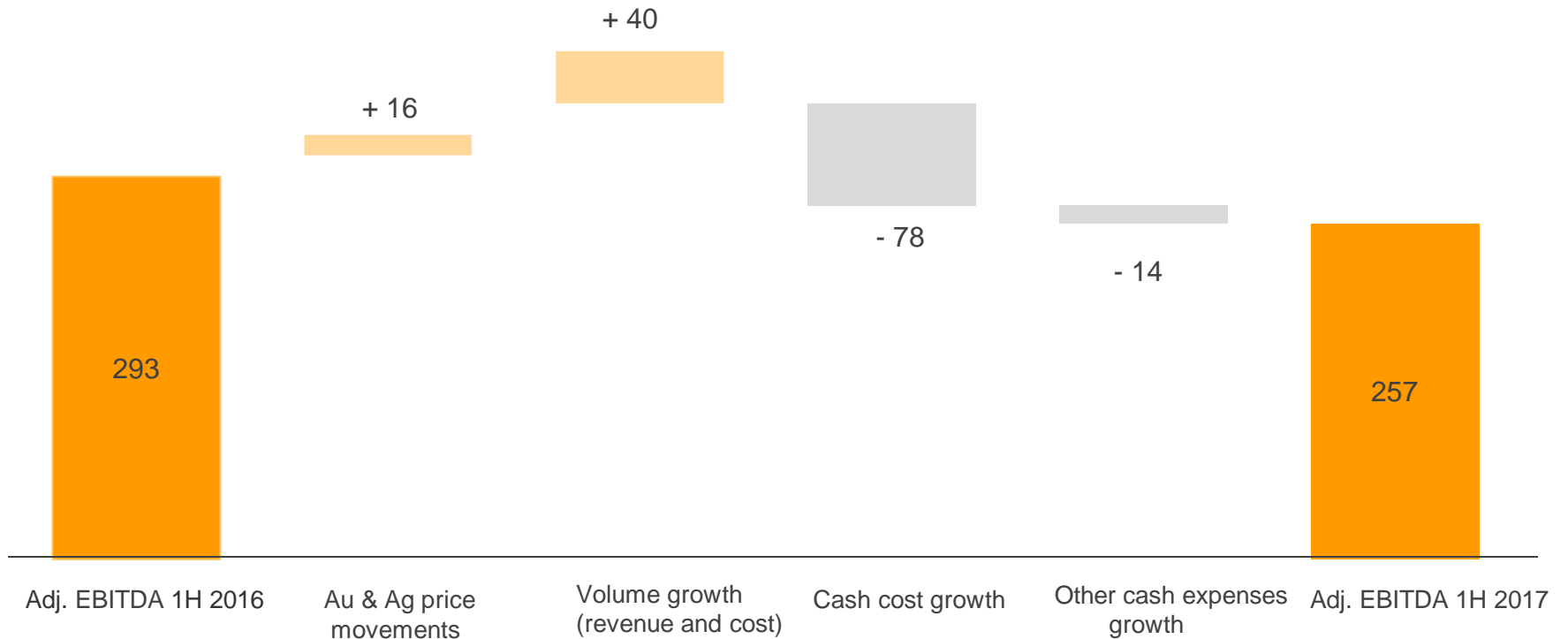
Sales by metal		1H 2017	1H 2016	Change,%	Volume variance, US\$M	Price variance, US\$M	FY 2016
<b>Gold revenue</b>	<b>US\$M</b>	<b>471</b>	<b>391</b>	<b>+20%</b>	<b>74</b>	<b>6</b>	<b>1,070</b>
Sales	Koz	380	319	+19%			880
Average realised price	US\$/oz	1,240	1,224	+1%			1,216
Share of revenues	%	69%	66%				68%
<b>Silver revenue</b>	<b>US\$M</b>	<b>202</b>	<b>201</b>	<b>+0%</b>	<b>-9</b>	<b>10</b>	<b>500</b>
Sales	Moz	12.4	13.0	-5%			30.7
Average realised price	US\$/oz	16.3	15.5	+5%			16.3
Share of revenues	%	30%	34%				32%
<b>Copper revenue</b>	<b>US\$M</b>	<b>10</b>	<b>1</b>	<b>NM</b>			<b>13</b>
Share of revenues	%	1%	0%	NM			1%
<b>TOTAL REVENUE</b>	<b>US\$M</b>	<b>683</b>	<b>593</b>	<b>+15%</b>	<b>81</b>	<b>9</b>	<b>1,583</b>
<b>GOLD EQ. SOLD</b>	<b>Koz</b>	<b>551</b>	<b>484</b>	<b>+14%</b>			<b>1,307</b>

- > In 1H 2017, revenue grew by 15% y-o-y to US\$ 683 million driven by a 14% increase of gold equivalent sold, while the average realised gold and silver prices were largely unchanged compared to the prior period.
- > The average realised price for gold was US\$ 1,240/oz in 1H 2017, up 1% in line with the average market price.
- > The average realised silver price was US\$ 16.3/oz, up 5% year-on-year, and 5% below the average market price of US\$ 17.2/oz due to a larger volume of sales being recorded in the end of second quarter when the silver market prices were lower.

# Adjusted EBITDA

- > In 1H 2017, Adjusted EBITDA was US\$ 257 million, 12% lower year-on-year as a result of a weaker cost performance due to a stronger Rouble. This was partially offset by an increase in production.
- > Adjusted EBITDA margin was 38% compared to 49% in 1H 2016.

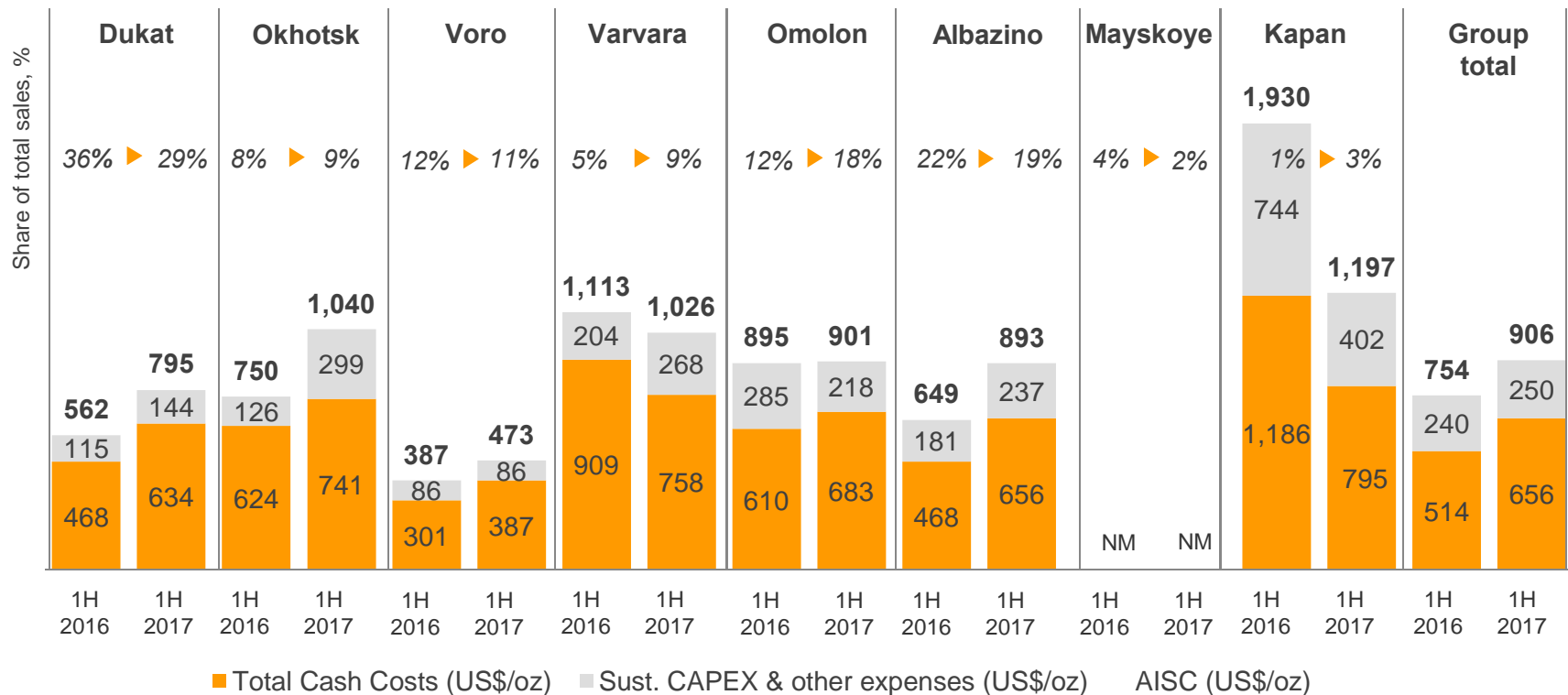
## EBITDA dynamics, US\$M



# Cash cost dynamics

- > AISC followed TCC dynamics and increased year-on-year across all operating mines. This was driven mainly by the exchange rate, except for Varvara and Kapan where AISC decreased on the back of a strong operating performance.
- > Mayskoye half-yearly AISC are not representative of the expected full year performance as most production and sales occur in the 2H of the year

**Total cash cost and All-in sustaining cash cost dynamics, US\$/oz of GE<sup>1</sup>**

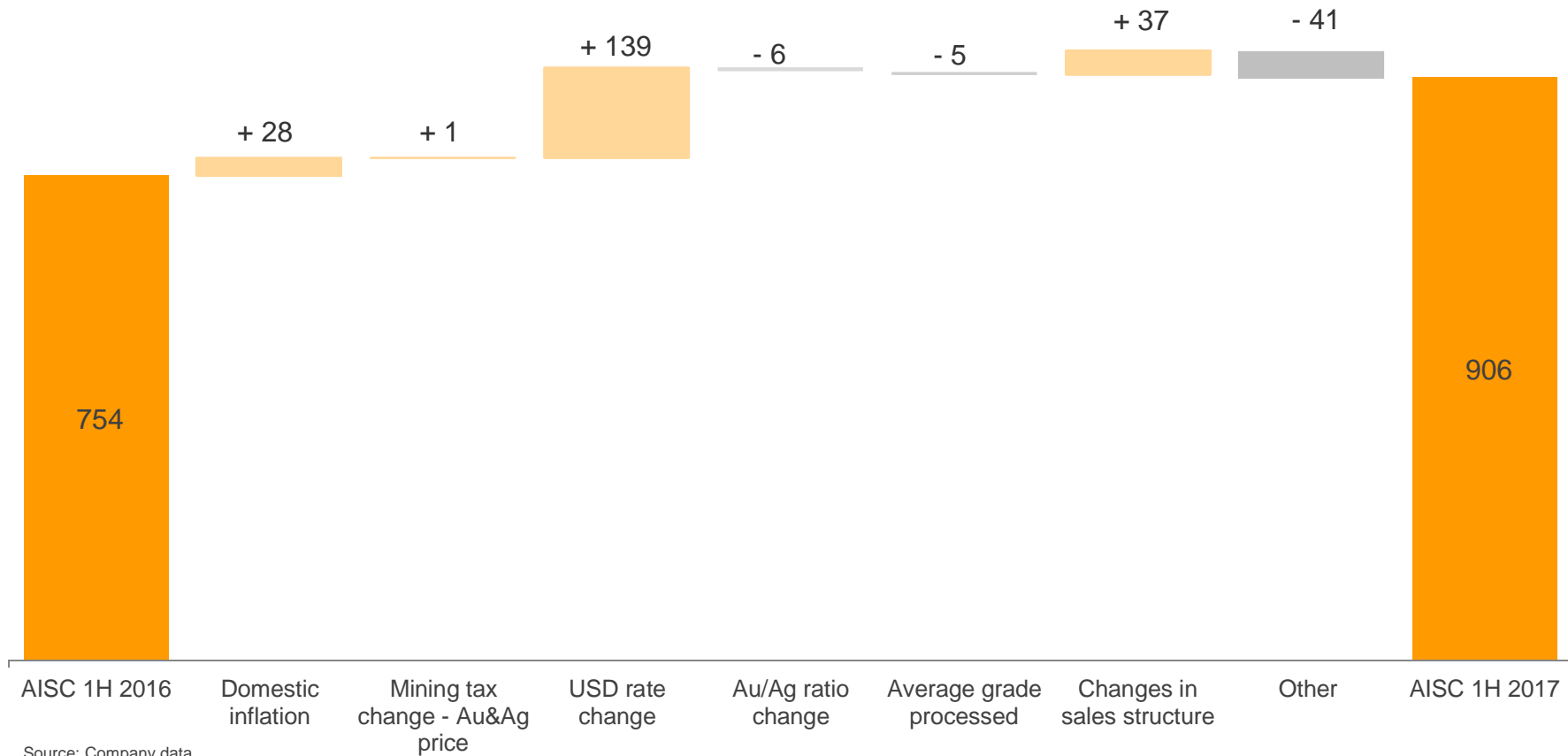


Source: Company data. GE based on actual realised prices  
For definition of TCC and AISC please refer to the full half-yearly report.

# Impact of Rouble appreciation on AISC

- > Continued Russian Rouble strengthening was partially offset by the robust operating performance at Varvara and Kapan
- > We remain on track to meet the FY2017 AISC guidance of US\$ 775-825/GE oz

## AISC reconciliation, US\$/oz



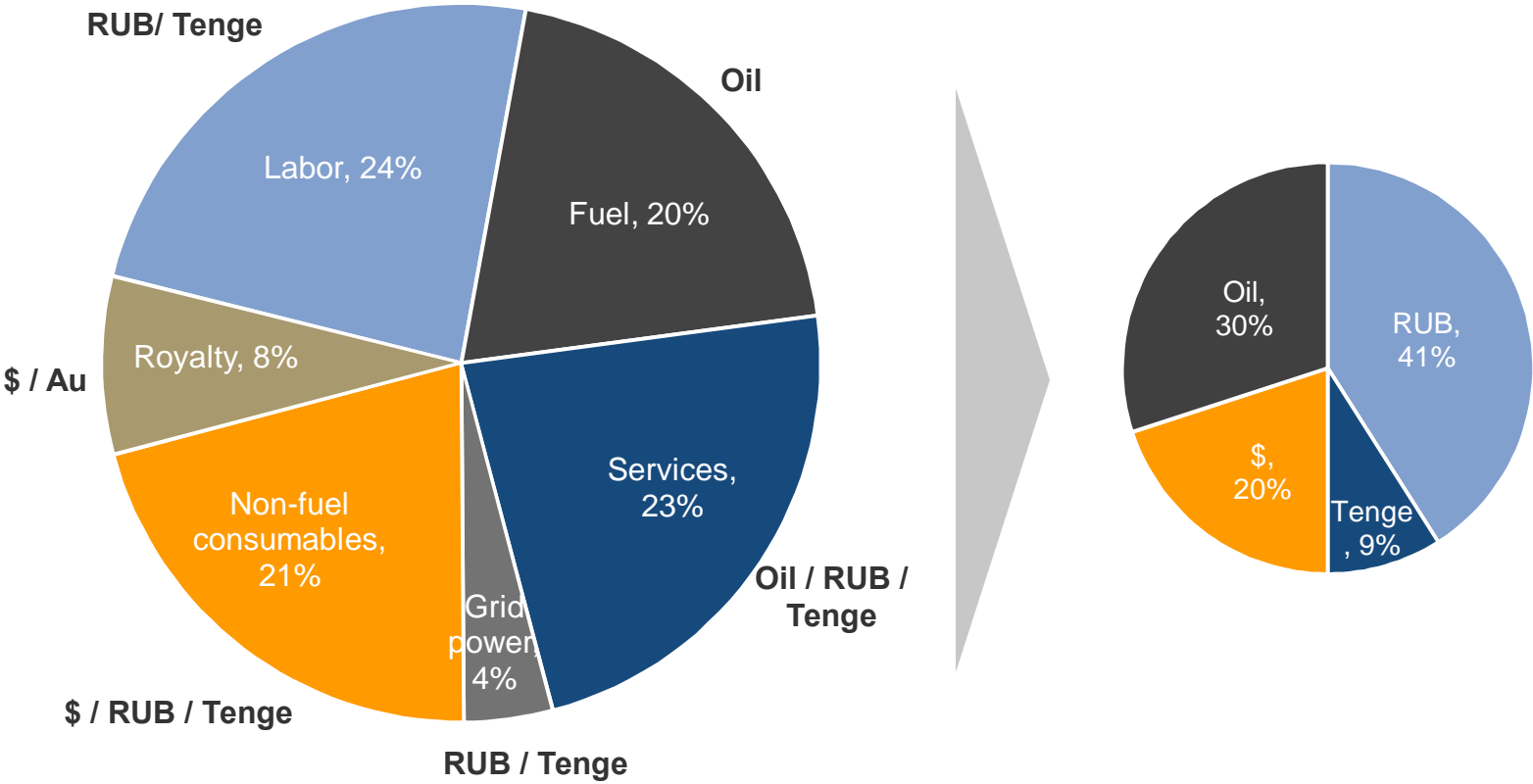
Source: Company data  
GE based on actual realised prices



# Financial performance is heavily dependent on the RUB/USD exchange rate and oil price dynamics

> A 1 RUB movement in domestic currency will have an US\$8/oz effect on TCC

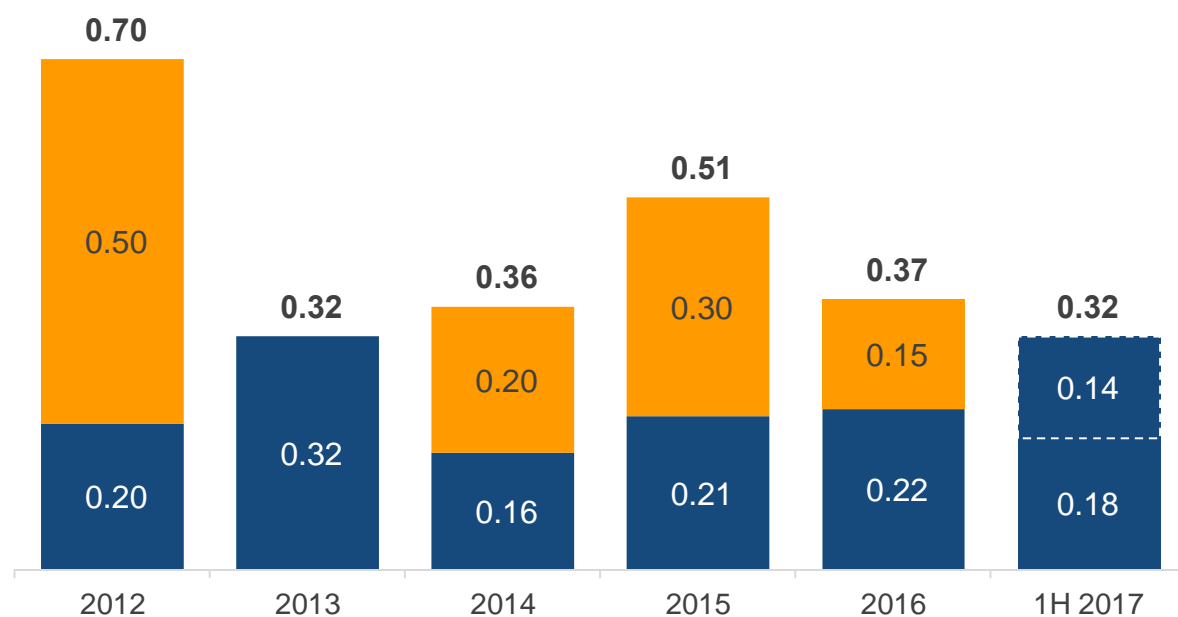
OpEx Structure, US\$/oz



# Track record of substantial dividend payments

## Dividends, US\$ per share

- Special at the discretion of the Board
- Regular (50% of underlying net income starting FY2017, before that - 30%)



- > US\$ 1,048 million paid out since IPO
- > LTM yield of 4.7%<sup>(1)</sup>
- > Average 5-year yield of 4.4%<sup>(1)</sup>

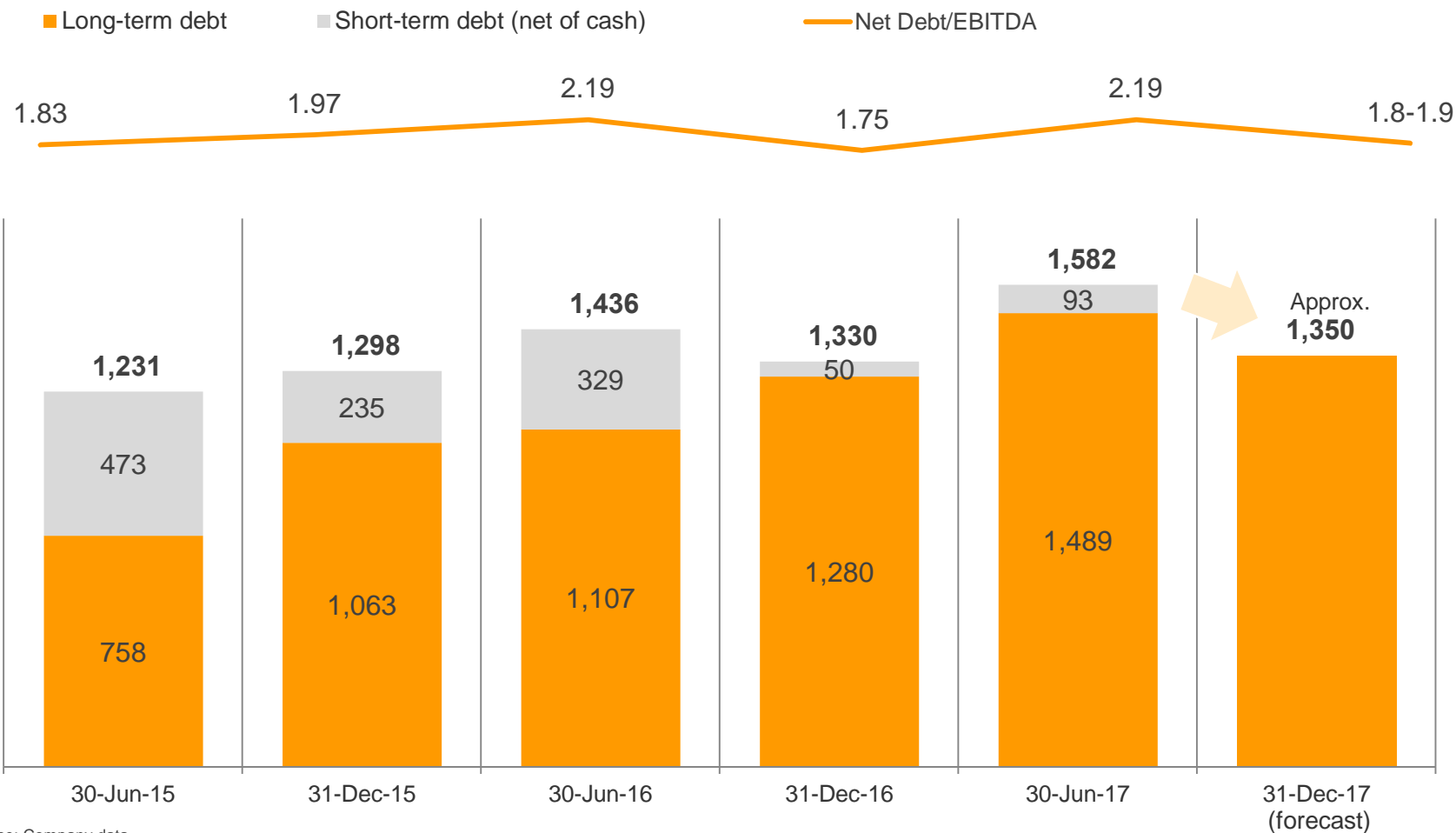
Notes:

Source: Bloomberg, Company data

1) As at market close 23 August 2017 (includes interim dividend proposed by the Board on 29 August 2017)

# Net debt

## Net debt, US\$M

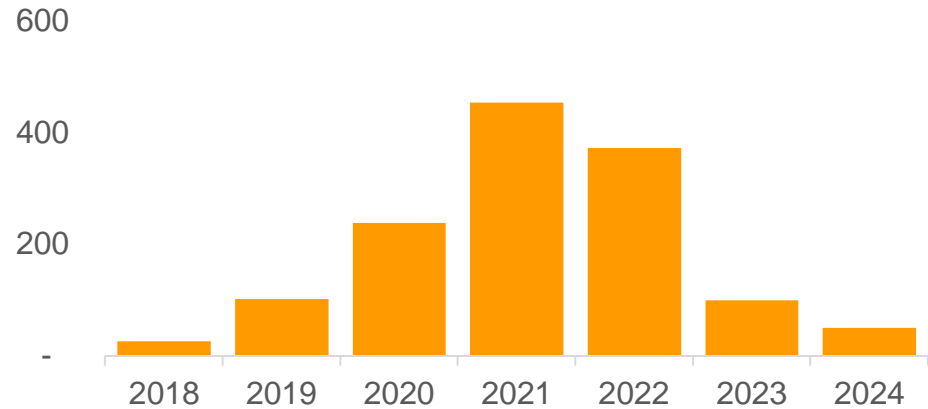


Source: Company data

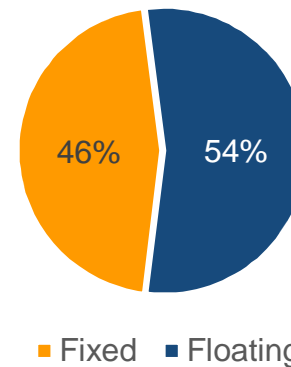
# Liquidity profile

- > Net debt US\$ 1,582 million as of 30 June 2017, representing a Net debt / Adjusted EBITDA ratio of 2.19x.
- > The average tenor is > 4 years. The proportion of long-term borrowings comprised 92% as at 30 June 2017 (93% as at 31 December 2016).
- > The average cost of debt remained low at 4.16% in 1H 2017 (1H 2016: 4.39%), supported by low base interest rates and the ability to negotiate competitive margins given the solid financial position of the Company and its excellent credit history.
- > Loan portfolio is balanced in terms of floating and fixed interest rates.
- > US\$ 1.2 billion of available undrawn facilities from a wide range of lenders.
- > The Company is confident in its ability to repay or refinance its existing borrowings as they fall due.

New maturity profile – long term loans only, US\$M



Actual interest rate breakdown – long term loans only



# Kyzyl

## Completion scorecard

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	Permitting	Engineering	Contracting	Construction
Open pit	100 %	100%	100 %	95 %
Processing plant	100%	100 %	100 %	50 %
External Infrastructure	100 %	100 %	100 %	95 %
Internal Infrastructure	100 %	100 %	100 %	80 %
Tailings storage	100 %	100 %	95 %	50 %

## FY2017 Outlook

	FY2016	FY2017	
Production, GE Koz	1,269	1,400	On track
Total cash cost, US\$/GE oz	570	600-650	On track
All-in sustaining cash cost, US\$/GE oz	776	775-825	On track
Capital expenditure, US\$M	271	370	On track
Free cash flow, US\$M	257	Positive	
Regular dividend	Paid	Definitely	
Special dividend	Paid	Decision in January	Based of FCF post reg. div. and gold price
Gold, US\$/oz.	1,250	1,200	
Silver, US\$/oz.	17.3	16.0	
RUR/USD rate	67	60	
Brent oil, US\$	49	60	

# FY2017 Outlook

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- > We remain on track to meet the FY2017 production guidance of 1.4 Moz of gold equivalent at TCC of US\$ **600-650/GE oz** and AISC of **US\$ 775-825/GE oz**.
- > The cost guidance remains contingent on the Rouble/Dollar exchange rate dynamic that has a significant effect on the Group's Rouble-denominated operating costs.
- > Free cash flow generation will be significantly stronger in the second half of the year driven by higher production and a traditional seasonal working capital drawdown.